

CAPITAL MARKETS DAY

LONDON SEPTEMBER 28, 2023



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Regulation

The development, construction and operation of solar PV parks are highly regulated activities and Solaria conducts its operations in many countries and jurisdictions, which are governed by different laws and regulations. Such laws and regulations require licenses, permits and other approvals to be obtained and maintained in connection with the operation of its activities. The procedures for obtaining such licenses, permits and other approvals vary from country to country, making it onerous and costly to track the requirements of individual localities and comply with the varying standard.

In addition, this regulatory framework imposes significant actual, day-to-day compliance burdens, costs and risks on us. In particular, in the countries where Solaria operates, solar PV parks are subject to strict EU (for those located in Spain, Italy and Greece), national, regional and local regulations relating to their operation and expansion (including, among other things, land use rights, regional and local authorizations and permits necessary for the construction and operation of facilities, permits on landscape conservation, noise, hazardous materials or other environmental matters and specific requirements regarding the connection and access to the electric transmission and/or distribution networks). Non-compliance with such regulations could result in the revocation of permits, sanctions, fines or even criminal penalties. Compliance with regulatory requirements may result in substantial costs to Solaria’s operations that may not be recovered.

In addition, Solaria cannot predict whether the permits will attract significant opposition (public or otherwise including on account of litigation) or whether the permitting process will be lengthened due to administrative complexities and appeals.

Additionally, changes to these laws and requirements or of its interpretation by regulatory authorities and courts or the implementation of new such regulations affecting the solar PV parks in Solaria’s portfolio may result in significant additional expenses and may have a material adverse effect on Solaria’s business, financial condition, results of operations and cash flows to the extent that Solaria cannot comply with such laws. Thus, laws and regulations could be changed to provide for new rate programs that undermine the economic returns for both new and existing solar PV parks in operation by charging additional, non-negotiable fixed or demand charges or other fees or reductions in the number of solar PV projects allowed under net metering policies. These changes may make the development of a solar PV park infeasible or economically disadvantageous and any expenditure Solaria may have made on such solar PV park may be wholly or partially written off.

Solaria also faces regulatory risks imposed by various transmission providers and operators, including regional transmission operators and independent system operators, and their corresponding market rules. These regulations may contain provisions that limit access to the transmission grid or allocate scarce transmission capacity in a particular manner, which could materially and adversely affect Solaria’s business, financial condition, results of operations and cash flows.

To the extent Solaria enters into new markets in different jurisdictions, Solaria will face different regulatory regimes, business practices, governmental requirements and industry conditions. As a result, Solaria’s prior experiences and knowledge in other jurisdictions may not be relevant, and Solaria may spend substantial resources familiarizing itself with the new environment and conditions.

Pipeline

Solaria’s current business strategy requires the successful completion of the development and operation of the projects in its portfolio and its plans to further organically grow such portfolio of solar PV parks. As part of Solaria’s growth plan, Solaria may acquire solar PV parks in different development stages.

The development of the projects in Solaria’s pipeline involves numerous risks and uncertainties and requires extensive funding, research, planning and due diligence. Solaria may be required to incur significant amounts of capital expenditure for land viability analysis, land and interconnection rights, preliminary engineering, permitting, legal and other expenses before it can determine whether a solar PV park is economically, technologically or otherwise feasible.

Difficulties that Solaria may face when executing this development and growth strategy include:

- obtaining and maintaining required construction, environmental and other permits, licenses and approvals; securing suitable project sites, necessary rights of way and satisfactory land rights (including land use) in the appropriate locations with capacity on the transmission grid;
- unanticipated changes in project plans;
- connecting to the power grid on schedule and within budget;
- connecting to the power grid if there is insufficient grid capacity;
- identifying, attracting and retaining qualified development specialists, technical engineering specialists and other key personnel;
- entering into PPAs or other arrangements that are commercially acceptable and adequate to obtain third-party financing therefor;
- securing cost-competitive financing on attractive terms;
- the availability of solar PV modules and other specialized equipment, increases in their prices and negotiating favorable payment terms with suppliers;
- negotiating satisfactory engineering, procurement and construction (“EPC”) agreements;
- satisfactorily completing construction on schedule, avoiding defective or late execution by providers and contractors labor, including equipment and materials supply delays, shortages or disruptions, work stoppages or labor disputes;
- cost over-runs, due to any one or more of the foregoing factors;
- operating and maintaining solar PV parks efficiently to maintain the power output and system performance; and
- accurately prioritizing geographic markets for entry, including estimates on addressable market demand.

Accordingly, some of the pipeline solar PV projects may not be completed or even proceed to construction and Solaria may not be able to recover any of the amounts invested.

All the foregoing shall be taking into account by those persons or entities which have to take decisions or issue opinions relating to the securities issued by Solaria. All such persons or entities are invited to consult all public documents and information of the Company registered within the Spanish Securities Market Commission, including the Exchange Information.

OUR HISTORY

20 years in the solar value chain

Creation of Solaria

Specialised in Solar PV energy, specifically in the manufacturing of solar panels.

2002

Initial listing

In 2007, Solaria becomes the first solar PV company to be listed on the Madrid Stock Exchange.

2007

Withdrawal from manufacturing activity

Solaria opts to cease its manufacturing of solar panels to focus on PV generation.

2014

Spanish energy auction and refinancing

Solaria is awarded 250MW in a renewable-energy auction in Spain and successfully completes refinancing of all its assets in Spain through the issuance of project bonds.

2017

New Strategic Plan

Targeted installation of 1.3 GW by end of 2021.

2018

Capital increase

Proceeds of €96.8mn raised at €5.80/share.

First PPA signed

First PPA signed with Repsol.

2020

Prioritisation of ESG

Solaria commits to and enhances ESG criteria as part of its strategy through diverse measures and objectives.

Solaria on the Ibex 35 Index

In October 2020, the Company is included in the index.

Strategic plan update

In line with its projected growth abroad, the strategic plan is updated to target 18GW by 2030.

2021

AAA ESG rating

Solaria obtains the highest ESG classification of the MSCI rating up from A to AAA.

2022

1GW

Solaria closes the year with 1,000MW in operation.

2023

Strategic plan update

Solaria hold its Capital Markets Day on September 28th in London.

Our DNA



Sustainable growth
High ESG standards
Insignificant direct carbon footprint
MSCI AAA ESG rating



Quick and flexible
Lean structure



A unique, independent
platform in the EU



High growth
Outperforming the sector
High double-digit growth in last 5Y

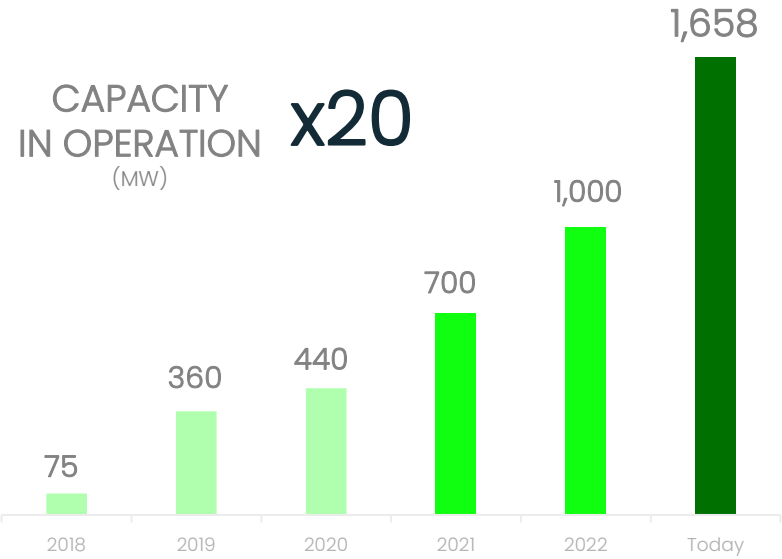


21 years expertise
in all the solar
value chain

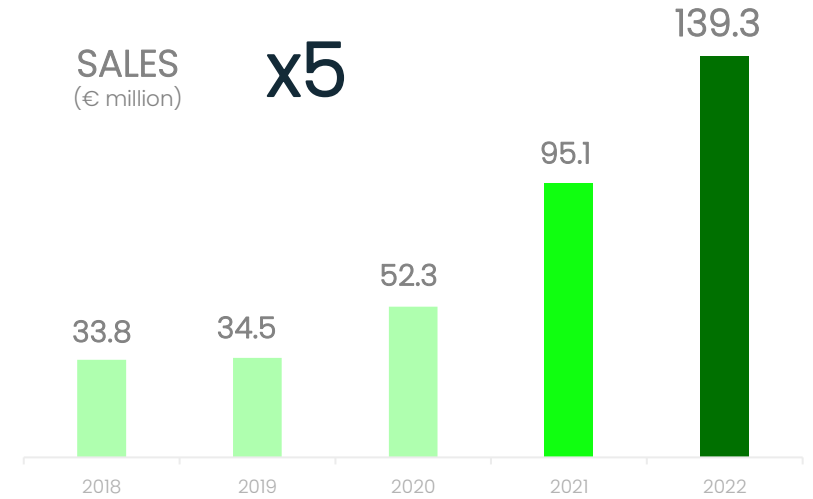


Best-in-class in Capex and Opex
>12% project IRR target
No equity requirement over last 5 years

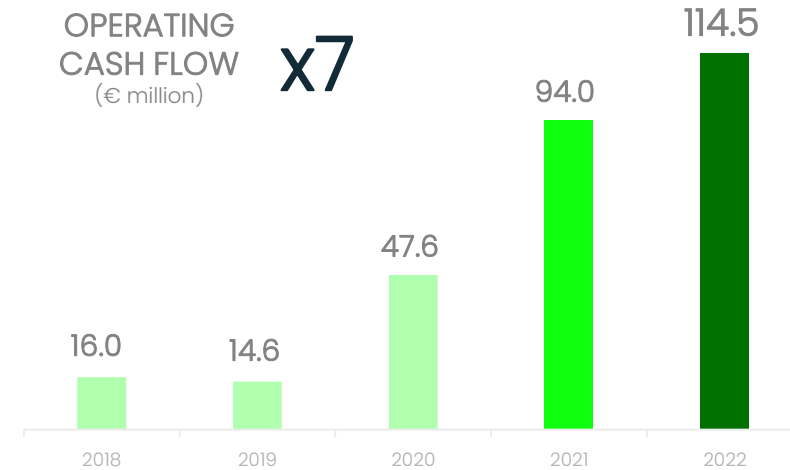
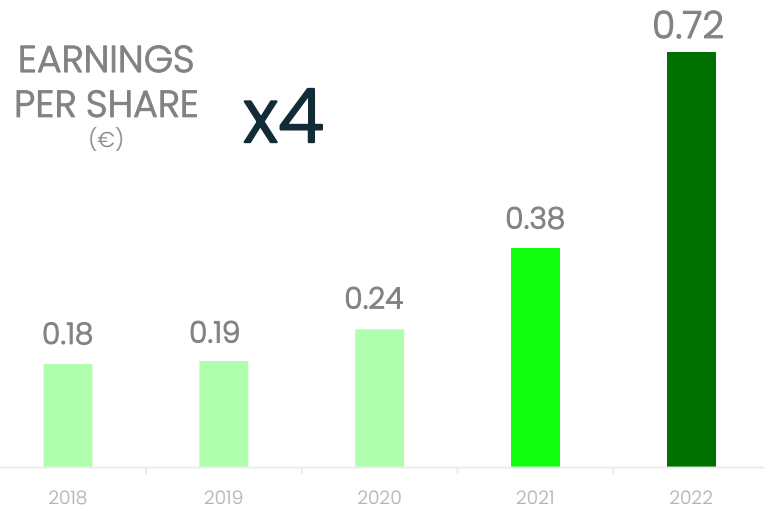
Stellar performance



100%
ORGANIC
GROWTH



100%
SELF-FINANCED



One of the most sustainable companies in the world

Strong ESG commitments

Environment	Social
<ul style="list-style-type: none"> ✓ Carbon neutral in 2030. ✓ Emissions intensity: 50% reduction by 2025. ✓ Vehicle fleet: 99% of the fleet will be electric in 2030. ✓ Electricity consumed: 95% will come from renewable sources by 2025. 	<ul style="list-style-type: none"> ✓ Increase training hours per employee by 10% by 2025. ✓ Maintain female representation above 25%.
	Good governance
	<ul style="list-style-type: none"> ✓ Board of Directors: 50% female representation by 2030.

Positive impact

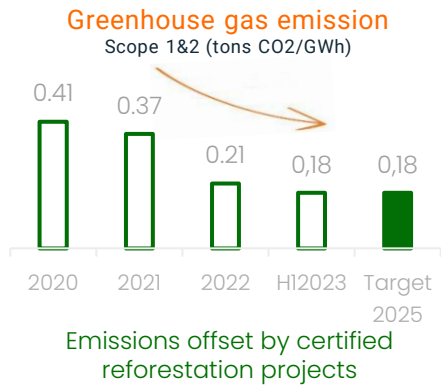
- Active **PLAYER** in the path to decarbonisation
- 100% of Solaria's sales are fully aligned with EU Taxonomy
- Strong commitment with **SOCIETY**: job creation, economic contribution...

Strong due diligences performed to 100% of suppliers

- ✓ 100% of suppliers are abided to comply with Solaria's Code of Ethics, applicable law, regulatory requirements and national and international standards.
- ✓ Investigation of the supplier's financial situation, reputation, portfolio of European projects, accreditation that they have not received any previous forced or child labour complaints, Code of ethics and any other relevant documents.
- ✓ Permanent presence in the factory, personally or through an independent third party (certified companies as Enertis, Tuv Nord, SGS, Applus) preproduction, during the manufacturing process and pre-shipment.
- ✓ Comprehensive supply chain mapping over all the supply chain of all components and raw materials (i.e. from polysilicon to PV module)

Validated by very strict external due-diligence by the banks and advisors during the financing process

Carbon neutral by 2030



Value creation



Much ado about nothing

Less installations
than expected
in Spain

According to REE, only
2.4GW of PV solar have
been installed ytd

Solaria have installed
600MW ytd
=
25%

Higher prices
than expected¹

Solar
merchant
prices are
strong

YTD	74 €/MWh
September	82 €/MWh
Today	93 €/MWh

Solar forward
prices don't
reflect
negative
scenario

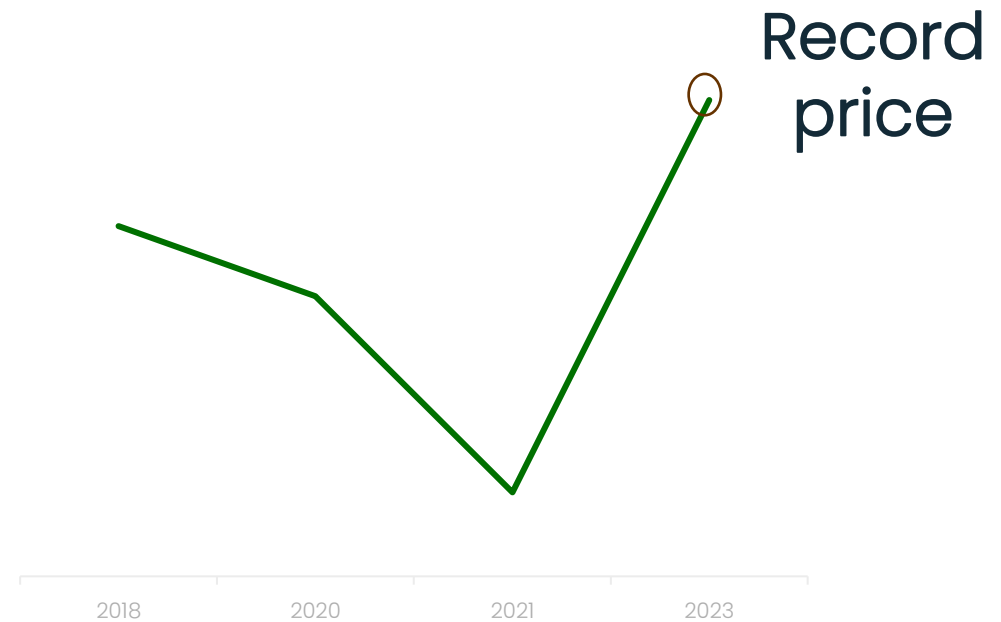
Q4-23	93 €/MWh
YR-24	87 €/MWh
YR-25	67 €/MWh

New PPA signed

European
Utility

New customer
Tier 1 utility
126MWp
Pay-as-produced
Start date Jan 2024
10Y

Solaria PPA price evolution (€/MWh)



+40% vs. last PPA signed

PPA leader

Solaria is sharing green energy with all of Europe through PPAs with the largest European Utilities

The core of our strategy are the Customers



1.5GW
PPA portfolio
fully operational

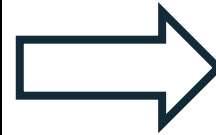
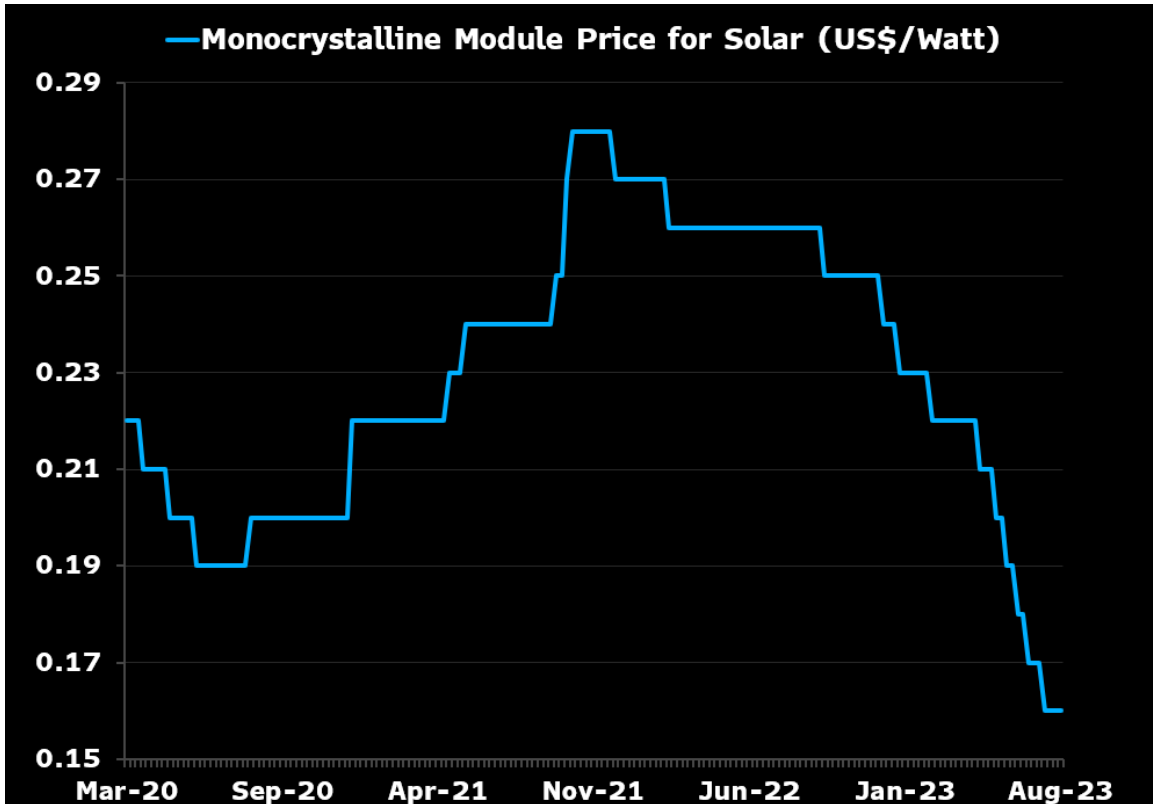
	Capacity (MW)	Tenor (years)	Term (year)		Capacity (MW)	Tenor (years)	Term (year)
Shell	300	10	2031	ALPIQ	105	10	2030
2017 tender	255	25	2045	edp	80	10	2031
Statkraft	252	10	2030	2019 tender	62	15	2029
aspo	150	10	2031	ute	22.7	30	2047
European utility	126	10	2034	FIT old assets	35	30	2038
REPSOL	110	7	2026	FIT old assets	16.7	20	2031

We maintain our 70%/30% contracted/merchant policy



40% decrease of PV modules price

PV modules price evolution (USD/MW)²



We are purchasing
Tier 1 bifacial pv
modules at
€0.13/W



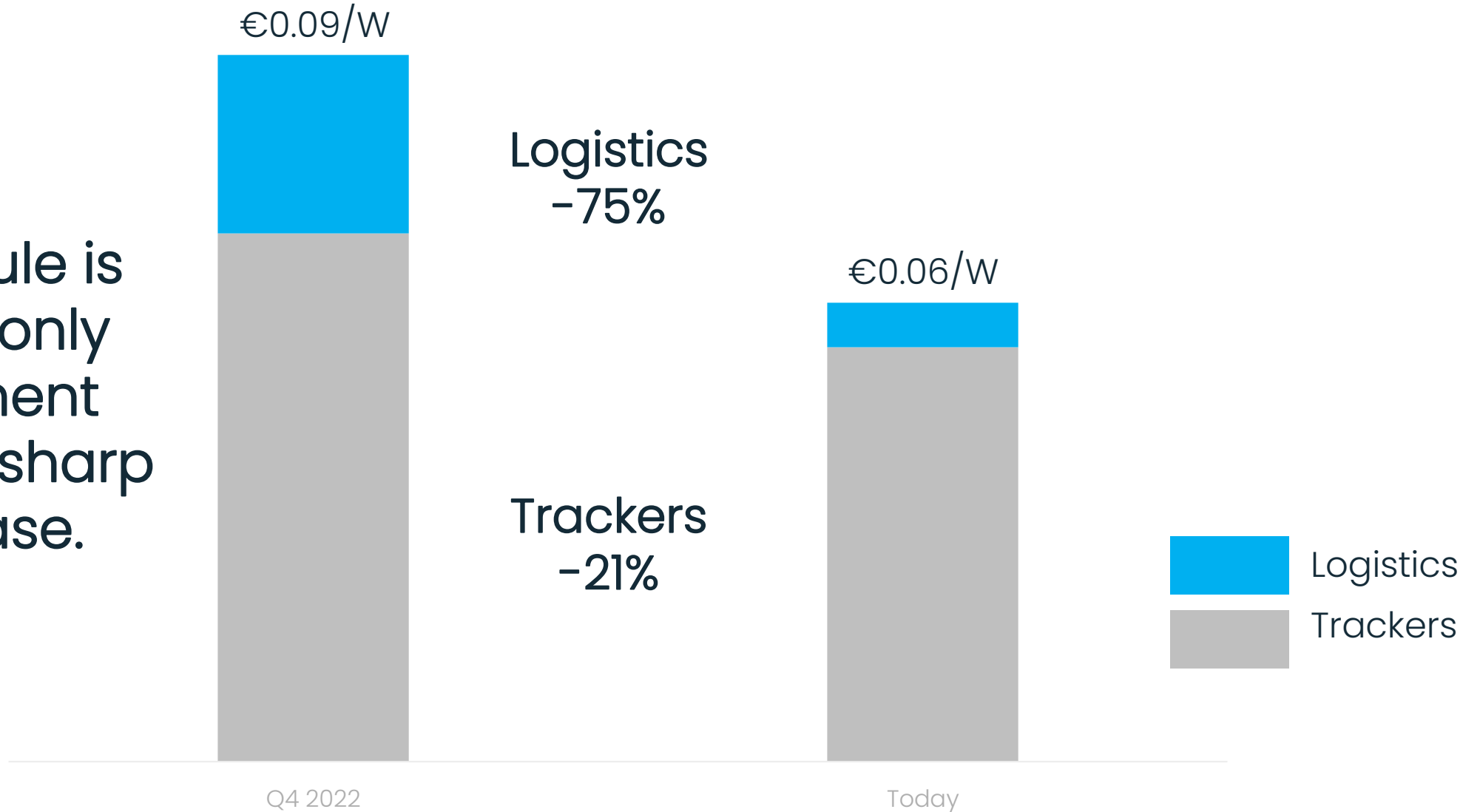
40%
decrease
vs. 2022

Strengthening our Capex leadership

².According to BNEF

33% decrease of logistics and trackers costs

PV module is not the only equipment suffering sharp decrease.



Capex hits €0.375mn/MW record

Capex best-in class

In-house development

EPC management

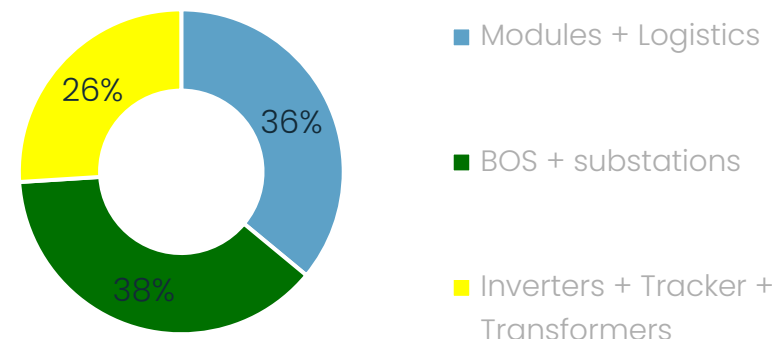
Economies of scale

Direct purchase of all the components

Competitive construction costs

**All-time low CAPEX
€0.375mn/MW**

CAPEX BREAKDOWN



-17% vs. last Capex disclosed (€0.45mn/MW)

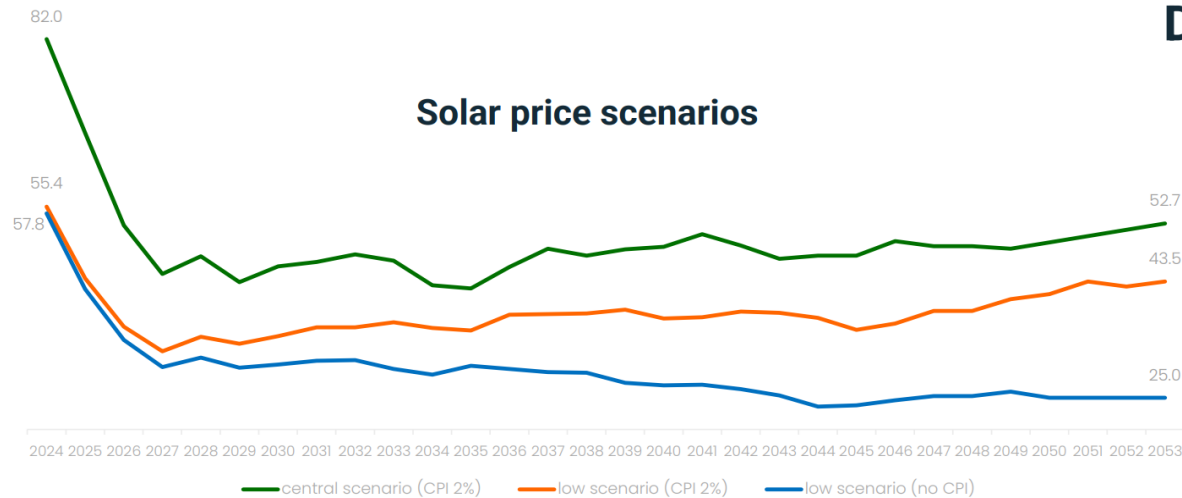
20% Project IRR improvement YTD

TODAY

Updating Capex
from €450k/MW to €375k/MW

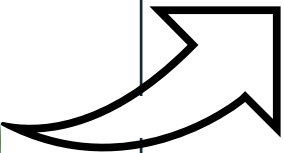
Resilient business model

MAY 2023
Q1 2023 PRESENTATION



Double-digits returns³

- 15.5% Project IRR
- 13.1% Project IRR
- 11.4% Project IRR



18.5%
Project IRR

16.0%
Project IRR

14.5%
Project IRR

³. Model inputs: Capex €450k/MW, Opex €10k/year + 2% CPI, Asset lifetime and depreciation 30Y, Load factor 1900 Hours (single axis tracker), Degradation per year 0.3%, PPA/Merchant 70%/30%, PPA10y €45/MWh, Tax 12%

First time EBITDA guidance

Seven-fold
increase
in five years



Diversification



Our 18.6GW portfolio covers our 18GW 2030 target

	Spain	Portugal	Italy	Germany	RoW	Total
PROJECT PORTFOLIO (MW)						
In operation and construction	2,980	63.3	16.7		23.1	3,083
PV Solar under development	3,896 +250	425 +50	2,420 Capacity secured x2	5,600 NEW		12,341
Wind under development	3,000 vs. 1,200	89 NEW				3,089
TOTAL	9,876	577.3	2,436.7	5,600	23.1	18,513

New growth triggers

- Geographical diversification = Italy + Germany
- Technological diversification = Hybridisation

ITALY – Our portfolio covers 50% of our 5GW 2030 target

**2.5GW
secured**

We have doubled the
capacity secured

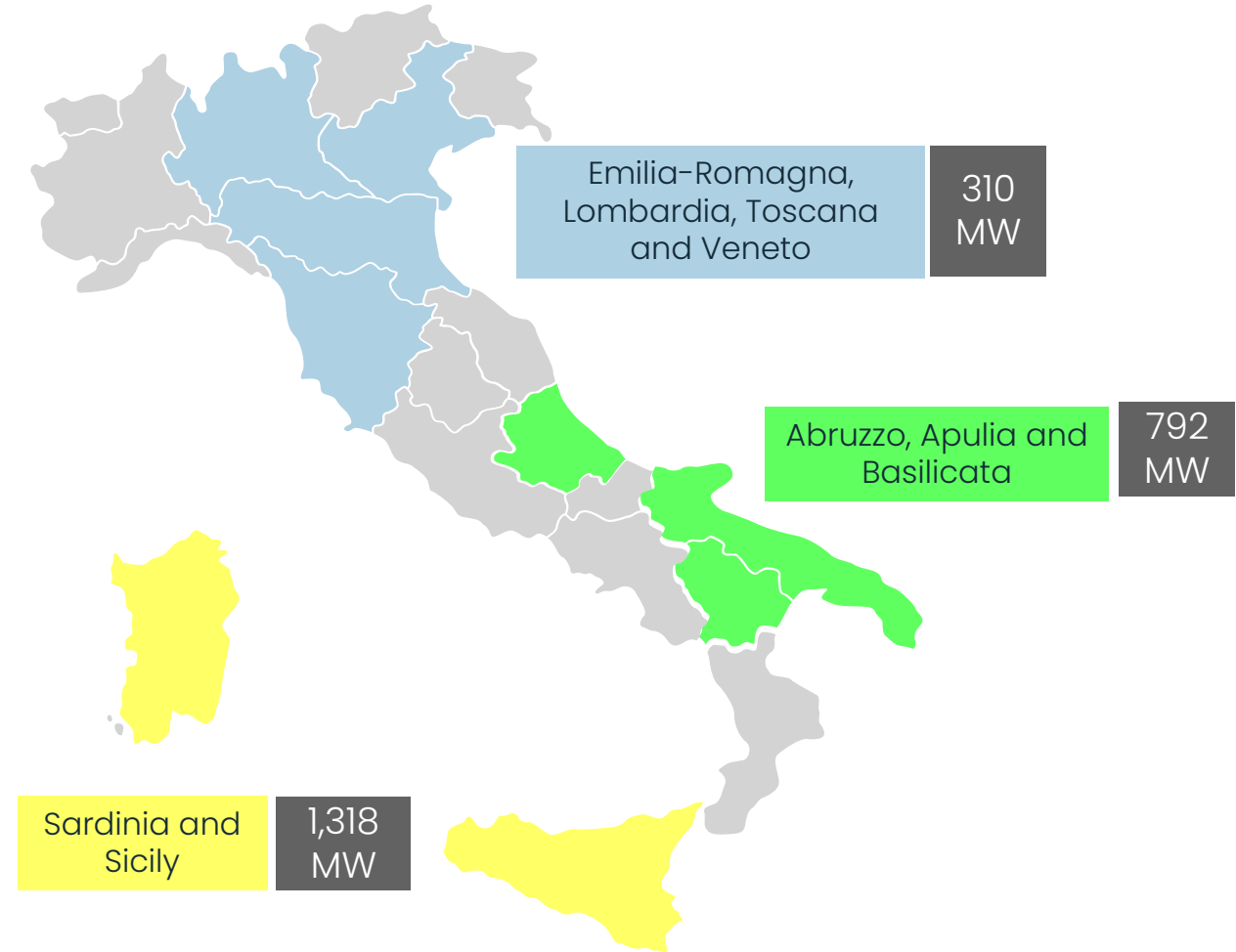
16.7MW
in operation

+

2,420MW
secured

NEW

**3 FLAGSHIP
PROJECTS
800MW**



ITALY – 3 flagship projects – 800MW

Sicily



Palermo Project
241MW

Autorizzazione Unica (AU)

L'Incanto 94MW
Il Castellano 76MW
La Perla 71MW

Basilicata

Agrovoltaico Lucano
243MW

Autorizzazione Unica (AU)

Il Pianozzo 179 MW
Trifoglio 34MW
Trifoglio 2 30MW

Apulia



Spinazzola Project
308MW

Autorizzazione Unica (AU)

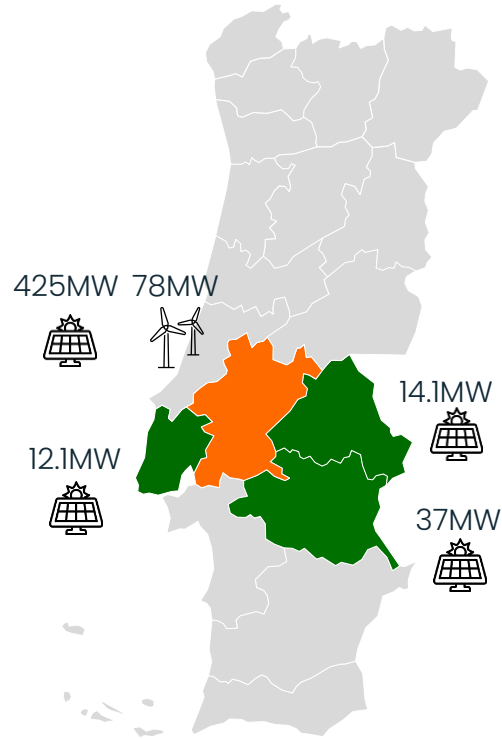
La Spina 280MW
Santuzza 28MW

30% of our portfolio is concentrated in three clusters of projects

=

CAPEX AND OPEX SINERGIES

PORTUGAL –56% of our 1GW 2030 target secured



63.3MW In operation

503MW Under development

0.5GW SANTAREM PROJECTS +128MW	
<p>Casal da Valeira y Vale Pequeno 375 MW PV SOLAR +78MW Wind Hybridisation <i>Chamusca, Santarém</i></p>	<p>CSF Vale da Pedra 50 MW <i>Cartaxo, Santarém</i></p>
<ul style="list-style-type: none"> ✓ Batteries + wind hybridisation ✓ Favourable Environmental impact statement (DIA). ✓ Connection agreement with REN signed in september 2023. 	<ul style="list-style-type: none"> ✓ Pending Environmental impact statement (DIA).

GERMANY – 5.6GW of new opportunities identified

NEW **5.6GW**
Early stage pipeline

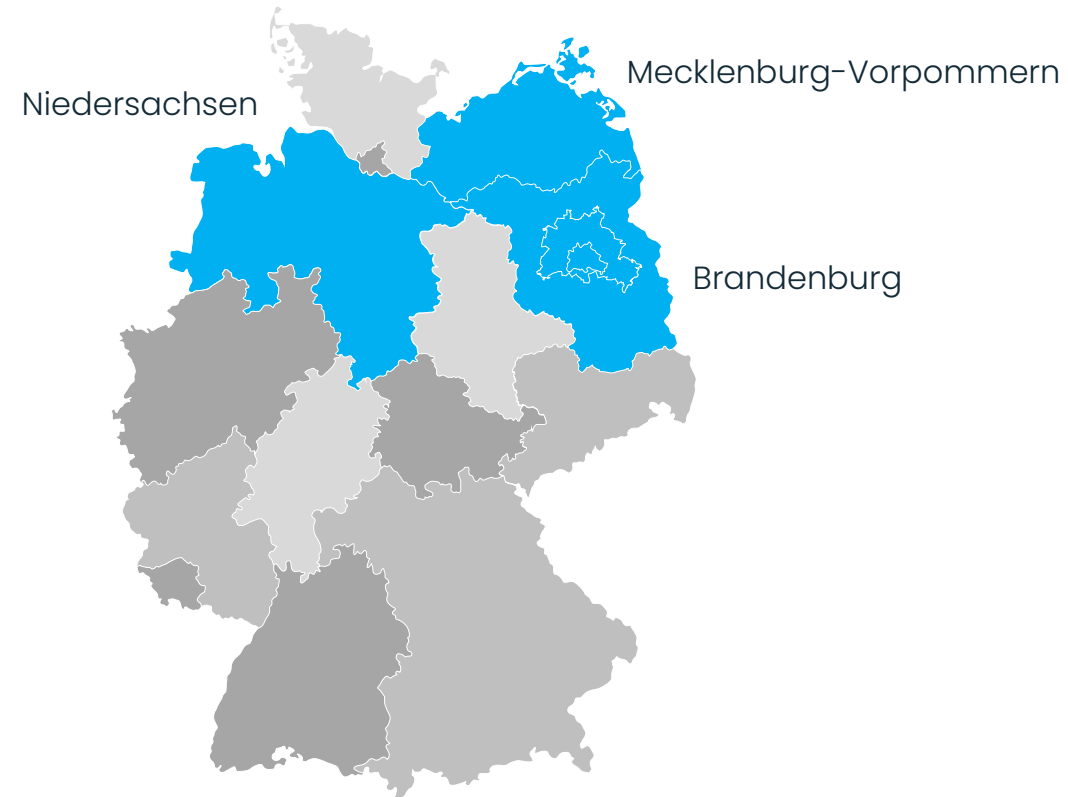


5,600MW
capacity identified

4,400 Hectares-MW
Evaluated potential plots with main
prefeasibility check verified

1,200 Hectares-MW
Under negotiation

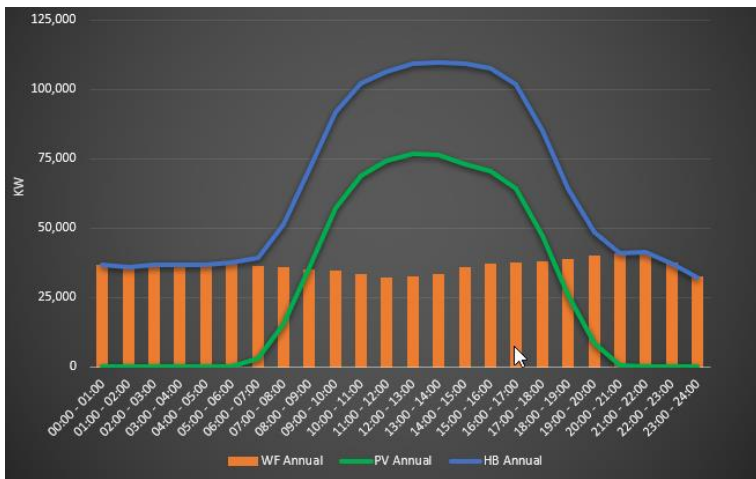
This month, we opened new offices in Berlin



Wind hybridisation – 3GW pipeline

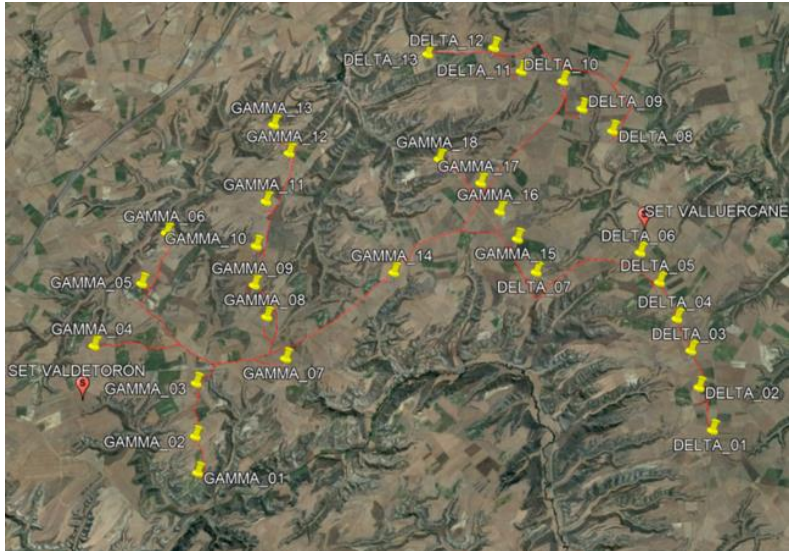


1.2GW
already requested
in Spain and Portugal



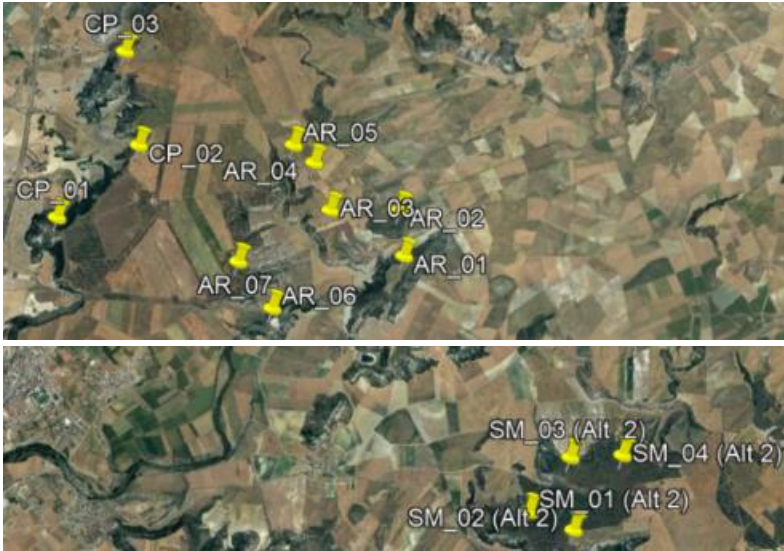
Garroña Phase 1 - 186MW

2 wind farms = GAMMA 18WTG & DELTA 13WTG



Palencia Phase 1 - 84MW

4 wind farms - 14WTG



Additional 1.8GW to be requested in next 6/12 months

**Financing secured for the
coming three years**



Resilient financial position

3.35%

Average cost of debt

88%

Fixed/Swapped
rate debt

5.4x

NFD to last 12M EBITDA

95.6%

Project Debt

14.4y

Average residual tenor
of project finance debt

Very limited exposure to interest rates volatility

5.6GW EIB framework agreement



Financing framework agreement with European Investment Bank

 Signed on Sept. 22nd

€1,700mn

€1,300mn – Project Finance Loans
€400mn – Intermediated Loans

Merchant

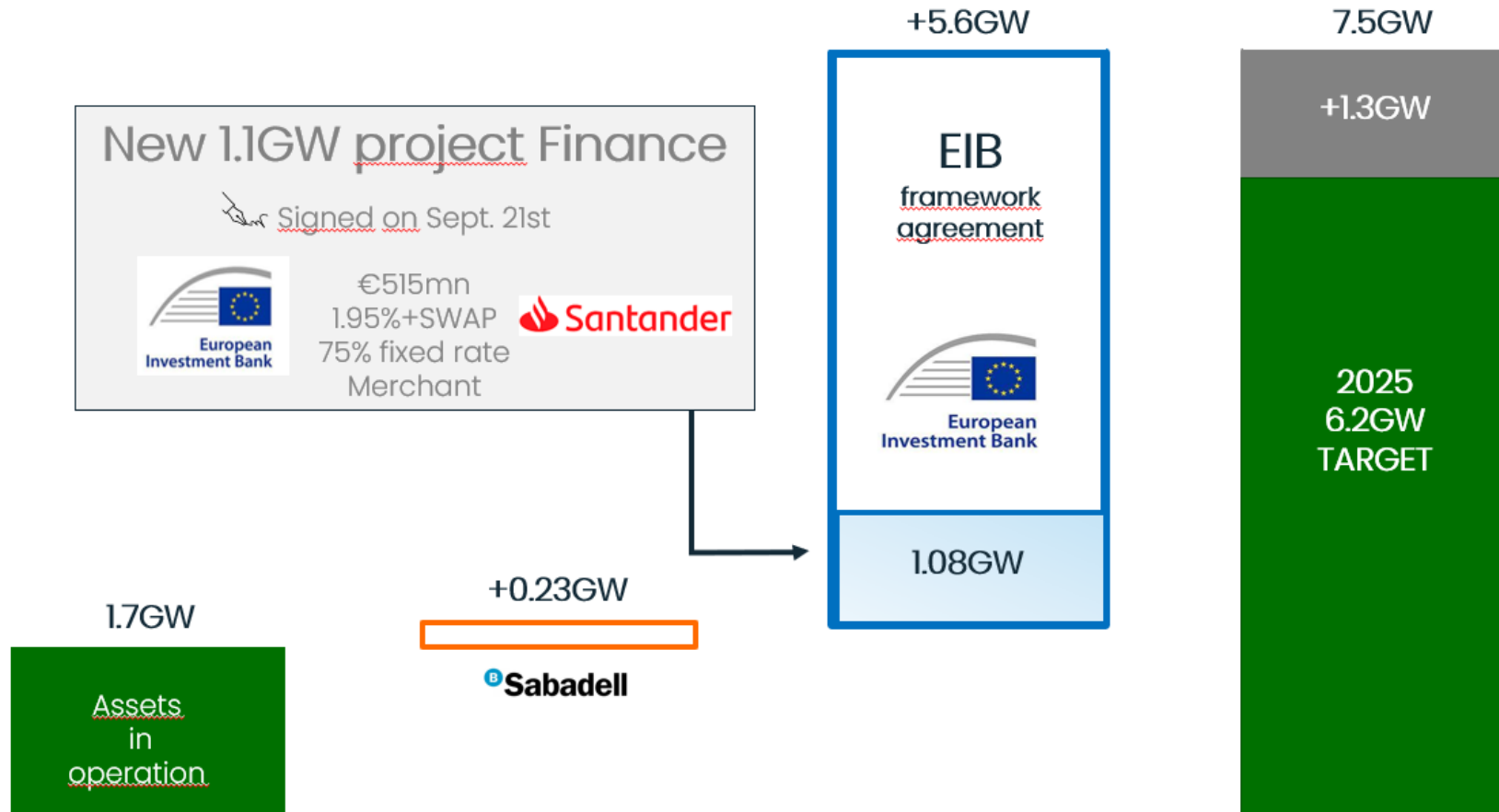
Up to 20y

5.6GW

Utility-scale Solar PV
Projects in the EU



Financing secured for the next three years



We have secured 121% of the financing of our 6.2GW target

Extra cash = Focus on high added value transaction

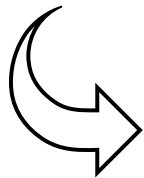
Financing optimisation including the new PPA



180MW
2021 Spanish auction
€27.972 MWh for a period of 12 years



126MW
European Utility 10y PPA



Recapitalisation of the 736MW-€375mn package financing

=

Recap dividend
€40mn

Basque Country
100MW asset rotation update

Sale of 30% stake for €30mn

Obtaining of the environmental permit in September

New milestone completion

Net cash
€18mn

Tax credits
€21mn

Of which €1.4mn has been received in 2022.

Additional 1.8GW pipeline in the Basque Country



Solaria

Solaria

Thank you.